

Sheet1

Business Plan Master v1.3  
 Historical Financial Data  
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Please Read User's Guide!

This is SHAREWARE.  
 Registration brings benefits!

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INCOME STATEMENT

(000's)  
 My Company

	Year 1	Year 2	Year 3
Revenue:			
Gross Sales:	100.00	100.00	100.00
Less returns, discounts	#NAME?	#NAME?	#NAME?
Net Sales	#NAME?	#NAME?	#NAME?
Cost of Goods Sold:			
Beginning inventory	25.00	5.00	5.00
Purchases	50.00	50.00	50.00
Freight	1.00	1.00	1.00
Total goods available	76.00	56.00	56.00
Ending inventory	5.00	5.00	5.00
Total Cost of Goods Sold	71.00	51.00	51.00
Gross Profit	#NAME?	#NAME?	#NAME?
Operating Expenses:			
Selling Expenses			
Advertising	0.50	0.50	0.50
Commissions	#REF!	#REF!	#REF!
T & E	#REF!	#REF!	#REF!
Total	#REF!	#REF!	#REF!
Administrative			
Salaries	10.00	10.00	10.00
Payroll	#REF!	#REF!	#REF!
Withholding	#REF!	#REF!	#REF!
Insurance	#REF!	#REF!	#REF!
Total	#REF!	#REF!	#REF!
General			

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Rent	0.50	0.50	0.50	*
Utilities	#REF!	#REF!	#REF!	*
Telephone	#REF!	#REF!	#REF!	*
Supplies	#REF!	#REF!	#REF!	*
Postage	#REF!	#REF!	#REF!	*
Professionals	#REF!	#REF!	#REF!	*
Research	#REF!	#REF!	#REF!	*
Misc.	#REF!	#REF!	#REF!	*
Total	#REF!	#REF!	#REF!	*
Total Operating Expenses	#REF!	#REF!	#REF!	*
Total Operating Income	#NAME?	#NAME?	#NAME?	*
State Taxes	#NAME?	#NAME?	#NAME?	*
Pretax Income	#NAME?	#NAME?	#NAME?	*
Federal Taxes	#NAME?	#NAME?	#NAME?	*
Net Income	#NAME?	#NAME?	#NAME?	*

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Statement Variables

Returns	5.00%	*
State Tax	5.00%	*
Fed Tax	30.00%	*

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* ** ***** **  
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*  
*  
*  
*  
*  
*  
*  
* Current Ratio  
* Acid Ratio  
*  
* Debt Ratio  
* TIE  
*  
* Inventory Turnover  
* Average Collection  
* Period  
* Total Asset Turnover  
*  
* Gross Margin  
* Net Margin  
* Return on Assets  
* Return on Equity  
*  
* Off. Comp./Sales  
*  
* ** ***** **
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Sheet1

BALANCE SHEET  
(000's)  
My Company

Year 1	Year 2	Year 3		Year
				\$
			* CASH	15.00
			* ACCOUNTS RECEIVABLE	0.00
15.00	15.00	15.00	* NOTES RECEIVABLE	0.00
0.00	0.00	0.00	* INVENTORY	5.00
0.00	0.00	0.00	* OTHER CURRENT	
5.00	5.00	5.00	* TOTAL CURRENT	20.00
20.00	20.00	20.00	* FIXED ASSETS	0.00
0.00	0.00	0.00	* OTHER NON-CURRENT	0.00
0.00	0.00	0.00	* TOTAL ASSETS	20.00
0.00	0.00	0.00	* ACCOUNTS PAYABLE	0.00
0.00	0.00	0.00	* BANK LOANS	0.00
20.00	20.00	20.00	* NOTES PAYABLE	0.00
			* OTHER CURRENT	0.00
			* TOTAL CURRENT	0.00
0.00	0.00	0.00	* OTHER LONG TERM	0.00
0.00	0.00	0.00	* DEFERRED CREDITS	0.00
0.00	0.00	0.00	* NET WORTH	#NAME?
			* TOTAL LIAB&NET WORTH	#NAME?
0.00	0.00	0.00	* NET SALES	#NAME?
0.00	0.00	0.00	* GROSS PROFIT	0
			* NET PROFIT AFTER TAX	#NAME?
0.00	0.00	0.00	* WORKING CAPITAL	20
			* RATIOS	
			* SOLVENCY	
0.00	0.00	0.00	* QUICK RATIO (TIMES)	#N/A
#NAME?	#NAME?	#NAME?	* CURRENT RATIO (TIMES)	#N/A
#NAME?	#NAME?	#NAME?	* CURR LIAB TO NW (%)	#NAME?
#NAME?	#NAME?	#NAME?	* CURR LIAB TO INV (%)	0.00%
			* TOTAL LIAB TO NW (%)	#NAME?
			* FIXED ASSETS TO NW (%)	#NAME?
#NAME?	#NAME?	#NAME?	* EFFICIENCY	
			* COLL PERIOD (DAYS)	#NAME?



Sheet1

Dun & Bradstreet  
Industry Norms

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	Year 2		Year 3		
	\$	%	\$	%	
75.0	15.00	75.0	15.00	75.0	ASSETS
0.0	0.00	0.0	0.00	0.0	Cash & Equivalents
0.0	0.00	0.0	0.00	0.0	Trade Receivables - (net)
25.0	5.00	25.0	5.00	25.0	Inventory
0.0		0.0		0.0	All Other Current
					Total Current
					Fixed Assets (net)
					All Other Non-Current
					Total
100.0	20.00	100.0	20.00	100.0	LIABILITIES
					Notes-Payable-Short Term
0.0	0.00	0.0	0.00	0.0	Cur. Mat.-L/T/D
0.0	0.00	0.0	0.00	0.0	Trade Payables
					Income Taxes-Payable
100.0	20.00	100.0	20.00	100.0	All Other Current
					Total Current
#NAME?	0.00	#NAME?	0.00	#NAME?	Long Term Debt
#NAME?	0.00	#NAME?	0.00	#NAME?	Deferred Taxes
#NAME?	0.00	#NAME?	0.00	#NAME?	All Other Non-Current
#NAME?	0.00	#NAME?	0.00	#NAME?	Total Liabilities & Net Worth
					INCOME DATA
#NAME?	0.00	#NAME?	0.00	#NAME?	Net Sales
					Gross Profit
#NAME?	0.00	#NAME?	0.00	#NAME?	Operating Expenses
#NAME?	0.00	#NAME?	0.00	#NAME?	Operating Profit
#NAME?	#NAME?	#NAME?	#NAME?	#NAME?	All Other Expenses (net)
					Profit Before Taxes
100.0	#NAME?	100.0	#NAME?	100.0	RATIOS
					Current
100.0	#NAME?	100.0	#NAME?	100.0	Quick
#NAME?	0	#NAME?	0	#NAME?	Sales/Receivables
#NAME?	#NAME?	#NAME?	#NAME?	#NAME?	Cost of Sales/Inventory
NA	20	NA	20	NA	Cost of Sales/Payables
					Sales/Working Capital
					EBIT/Interest
					Net Profit + Depr., Dep.,
					Amort./Cur. Mat. L/T/D
	#N/A		#N/A		Fixed/Worth
	#N/A		#N/A		Debt/Worth
	#NAME?		#NAME?		% Profit Before Taxes/
	0.00%		0.00%		Tangible Net Worth
	#NAME?		#NAME?		% Profit Before Taxes/
	#NAME?		#NAME?		Total Assets
					Sales/Net Fixed Assets
					Sales/Total Assets
	#NAME?		#NAME?		% Depr., Dep., Amort./Sales

Sheet1

#NAME?	#NAME?	*	% Officer's Comp./Sales
#NAME?	#NAME?	*	
#NAME?	#NAME?	* **	***** **
#NAME?	#NAME?	*	

#NAME?	#NAME?	*
#NAME?	#NAME?	*
#NAME?	#NAME?	*

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RMA			
Year 1	Year 2	Year 3	
75.0	75.0	75.0	*
0.0	0.0	0.0	*
25.0	25.0	25.0	*
0.0	0.0	0.0	*
100.0	100.0	100.0	*
100.0	100.0	100.0	*
0.0	0.0	0.0	*
100.0	100.0	100.0	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
0.0	0.0	0.0	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
0.0	0.0	0.0	*
0.0	0.0	0.0	*
100.0	100.0	100.0	*
			*
100.0	100.0	100.0	*
#NAME?	#NAME?	#NAME?	*
#REF!	#REF!	#REF!	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
			*
#N/A	#N/A	#N/A	*
#N/A	#N/A	#N/A	*
#N/A	#N/A	#N/A	*
#REF!	#REF!	#REF!	*
#N/A	#N/A	#N/A	*
#NAME?	#NAME?	#NAME?	*
0.00	0.00	0.00	*
			*
0.00	0.00	0.00	*
#NAME?	#NAME?	#NAME?	*
#NAME?	#NAME?	#NAME?	*
			*
#NAME?	#NAME?	#NAME?	*
			*
#NAME?	#NAME?	#NAME?	*
#N/A	#N/A	#N/A	*
#NAME?	#NAME?	#NAME?	*
0.00%	0.00%	0.00%	*

#NAME? #NAME? #NAME? \*  
\*  
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